

# Social Nation: How to Harness the Power of Social Media to Attract Customers, Motivate Employees, and Grow Your Business

Barry Libert

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It's time to join *Social Nation* and prosper! This book will show you, as an employee, customer or partner, how to use new social technologies, make yourself heard, and produce better products and services. As a leader and manager, you'll find out how to use these tools to harness social interactions to improve your business and to create your own social nation. The book provides a social assessment for leaders, managers and employees to scientifically evaluate your individual social skills and competencies. This book relies on well-known case studies about businesses that illustrate how social principles and strategies can help organizations to:

- Integrate social skills into existing managerial and leadership practices
- Overcome some of the common risks and objections that are often cited as obstacles to becoming a successful social enterprise
- Adopt new forms of social leadership across the entire organization
- Attain social intelligence by listening, understanding, and measuring outcomes of your investment in relationships with customers, employees and partners
- Realize tangible economic benefits and ROI from new product and service offerings *Social Nation* provides readers with an opportunity to join the Social Nation community and share experiences with other leaders and social individuals.



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